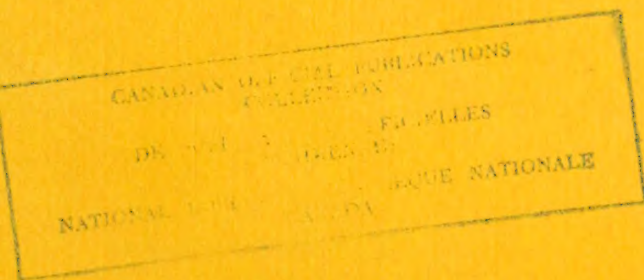


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2/ **ALBERTA  
OPPORTUNITY  
COMPANY**



62  
JUL 08 1980

3/ **ANNUAL REPORT**  
**For the year ended**  
**March 31, 1980**



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# ALBERTA OPPORTUNITY COMPANY

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## THE ALBERTA OPPORTUNITY FUND ACT

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"There is hereby established a fund under the name of the Alberta Opportunity Fund, the total amount of which shall not exceed \$150,000,000, and which shall be held and administered by the Company with the object of promoting the development of resources and the general growth and diversification of the economy of Alberta."

The Alberta Opportunity Company reports to the Legislature through:

**THE MINISTER FOR TOURISM & SMALL BUSINESS,  
THE HON. J. ALLEN ADAIR**

---

## BOARD OF DIRECTORS

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"The Board has direction and control over the conduct of the business and affairs of the Company."  
(A.O.F. Act)

Chairman:	ROBERT W. CHAPMAN, Edmonton
Acting Managing	
Director:	ROY PARKER
	W. GORDON BUCHANAN, High Prairie
	R. JAMES JENSEN, Edson
	JAMES D. FLETCHER, C.A., Grande Prairie
	N. F. WILLIAM PICARD, Edmonton
	(MRS.) BERDIE H. FOWLER, Camrose
	EDWARD A. CLARKE, Ponoka
	LORNE C. ORDZE, Camrose
	CHARLES T. HECKBERT, Vermilion
	GUY B. WILDERS, Ponoka
	D. EDWIN LEWIS, Q.C., Calgary
	WILLIAM J. C. STEWART, Edmonton
	STANLEY A. MILNER, Edmonton
	LAWRENCE H. BAISLEY, Medicine Hat
	ROBERT M. PARKYN, C.A., Lethbridge



# ALBERTA OPPORTUNITY COMPANY



OFFICE OF THE AUDITOR GENERAL

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## AUDITOR'S REPORT

To the Board of Directors of the  
Alberta Opportunity Company

I have examined the balance sheet of the Alberta Opportunity Company as at March 31, 1980 and the statements of income and expenses and source and application of funds for the year then ended. My examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as I considered necessary in the circumstances.

In my opinion, these financial statements present fairly the financial position of the Company as at March 31, 1980, the results of its operations and the source and application of its funds for the year then ended in accordance with generally accepted accounting principles which, except for the change in recording accrued vacation entitlements as referred to in Note 3 to the financial statements, have been applied on a basis consistent with that of the preceding year.

C.A.

Auditor General

Edmonton, Alberta  
April 29, 1980



**ALBERTA OPPORTUNITY COMPANY**  
**BALANCE SHEET AS AT MARCH 31, 1980**

**ASSETS**

	<u>1980</u>	<u>1979</u>
Cash	\$ 467	\$ 344
Deposits in trust with the Province of Alberta, including accrued interest receivable	2,267,483	1,000,715
Inventories, at cost, subject to repurchase agreements	54,364	—
Accounts receivable	8,650	10,201
Prepaid expenses	11,808	13,051
	<u>2,342,772</u>	<u>1,024,311</u>
Loans and accrued interest receivable	102,396,856	82,171,922
Less: Allowance for doubtful accounts (Notes 2 & 4)	8,191,749	6,573,743
	<u>94,205,107</u>	<u>75,598,179</u>
Industrial incentive loans receivable (Note 5)	427,473	832,186
Less: Allowance for possible forgiveness	427,473	832,186
	<u>—</u>	<u>—</u>
Office equipment and fixtures (at cost less accumulated depreciation and amortization of \$42,270; \$31,362 - 1979)	65,138	54,728
Property held for resale (at cost less accumulated amortization of \$77,848; \$56,617 - 1979) (Note 6)	399,860	421,091
Miscellaneous assets (Note 7)	1	1
	<u>464,999</u>	<u>475,820</u>
Trust assets (Note 11)	77,080	100,984
	<u>\$ 97,089,958</u>	<u>\$ 77,199,294</u>

The accompanying notes are part  
of these financial statements.



**ALBERTA OPPORTUNITY COMPANY****BALANCE SHEET AS AT MARCH 31, 1980****LIABILITIES**

	<u>1980</u>	<u>1979</u>
Bank	\$ 306,690	\$ 407,852
Accounts payable	919,889	873,407
Holdbacks and accrued interest payable	<u>343,042</u>	<u>180,565</u>
	<u>1,569,621</u>	<u>1,461,824</u>
Advances from Province of Alberta:		
Balance, beginning of year	832,386	65,073,538
Add: Advances received	—	22,483,000
Less: Advances repaid	<u>220,000</u>	<u>86,724,152</u>
Balance, end of year	<u>612,386</u>	<u>832,386</u>
Long term debt (Note 8)	<u>91,000,000</u>	<u>71,500,000</u>
Retained earnings:		
Balance, beginning of year	3,304,100	1,779,565
Add: Net income - Statement B	<u>526,771</u>	<u>1,524,535</u>
Balance, end of year	<u>3,830,871</u>	<u>3,304,100</u>
Trust liabilities (Note 11)	<u>77,080</u>	<u>100,984</u>
	<u>\$97,089,958</u>	<u>\$77,199,294</u>



**ALBERTA OPPORTUNITY COMPANY**  
**SCHEDULES OF EXPENSES**  
**FOR THE YEAR ENDED MARCH 31, 1980**

	<u>1980</u>	<u>1979</u>
<b><u>SCHEDULE 1</u></b>		
Staff:		
Salaries and wages (Note 3)	\$ 1,728,745	\$ 1,372,795
Pension plans (Note 3)	122,567	95,009
Unemployment insurance	17,092	16,297
Medical and group insurance	17,853	15,181
Workers' Compensation Board	2,602	2,167
Educational assistance	436	622
Recruitment expense	7,288	3,219
Relocation expense	83,187	41,385
	<u>\$ 1,979,770</u>	<u>\$ 1,546,675</u>

<b><u>SCHEDULE 2</u></b>		
Other Manpower:		
Board of Directors' fees	\$ 80,075	\$ 28,200
Professional and other fees:		
Legal	380,217	285,039
Consultants	62,598	73,417
Credit reporting agencies	3,493	4,470
	<u>\$ 526,383</u>	<u>\$ 391,126</u>

<b><u>SCHEDULE 3</u></b>		
Communications:		
Telephone and telegraph	\$ 44,544	\$ 37,780
Mail and messenger service	9,822	9,436
Travel	118,557	95,038
Advertising	119,922	92,086
	<u>\$ 292,845</u>	<u>\$ 234,340</u>

<b><u>SCHEDULE 4</u></b>		
Other Operating Expenses:		
Occupancy costs	\$ 155,828	\$ 139,723
Data processing	5,463	3,594
Office supplies and services	44,867	37,622
Vehicle and equipment	44,706	29,250
Fees and subscriptions	14,661	6,494
Depreciation and amortization	11,952	9,260
Insurance	6,633	5,932
Audit	11,000	—
Miscellaneous	927	1,210
	<u>\$ 296,037</u>	<u>\$ 233,085</u>



**ALBERTA OPPORTUNITY COMPANY**  
**STATEMENT OF INCOME AND EXPENSES**  
**FOR THE YEAR ENDED MARCH 31, 1980**

	<u>1980</u>	<u>1979</u>
Income:		
Interest revenue	\$8,541,466	\$7,142,072
Guarantee fees	8,251	9,694
Miscellaneous	3,699	2,500
	<u>8,553,416</u>	<u>7,154,266</u>
Expenses:		
Interest expanse (Note 2)	2,935,622	1,723,260
Staff - Schedule 1	1,979,770	1,546,675
Other manpower - Schedule 2	526,383	391,126
Communications - Schedule 3	292,845	234,340
Other operating expenses - Schedule 4	296,037	233,085
Loss on property held for resale (Note 6)	34,400	37,066
	<u>6,065,057</u>	<u>4,165,552</u>
Net income before the undernoted:	2,488,359	2,988,714
Provision for doubtful accounts (Note 4)	(2,524,389)	(2,123,823)
Bad debt recoveries	342,801	99,583
Extraordinary income (Note 5)	220,000	560,061
Net income	<u>\$ 526,771</u>	<u>\$1,524,535</u>

## STATEMENT C

**STATEMENT OF SOURCE AND APPLICATION OF FUNDS**  
**FOR THE YEAR ENDED MARCH 31, 1980**

	<u>1980</u>	<u>1979</u>
Source of funds:		
From operations:		
Net income	\$ 526,771	\$ 1,524,535
Add: Non cash transactions:		
Provision for doubtful accounts (Note 4)	2,524,389	2,123,823
Depreciation and amortization	33,183	30,491
	<u>3,084,343</u>	<u>3,678,849</u>
Borrowers repayments	16,860,298	13,608,038
Borrowing from the Province: (Note 8)		
Advances from the General Revenue Fund	—	22,483,000
Issue of debentures	24,500,000	71,500,000
Less: Repayments	5,220,000	86,724,152
	<u>19,280,000</u>	<u>7,258,848</u>
Total source of funds	<u>\$39,224,641</u>	<u>\$24,545,735</u>
Application of funds:		
Loan funds disbursed during the year	\$37,991,615	\$23,635,203
Increase in working capital	1,210,664	890,951
Increase in other assets	22,362	19,581
Total application of funds	<u>\$39,224,641</u>	<u>\$24,545,735</u>



## NOTES TO THE FINANCIAL STATEMENTS MARCH 31, 1980

- Note 1 Authority  
The Alberta Opportunity Company operates under the authority of The Alberta Opportunity Fund Act, Chapter 11, Statutes of Alberta 1972.
- Note 2 Significant Accounting Policies  
Allowance for doubtful accounts:  
The Company has adopted the policy of providing for loss on specific accounts known to be in difficulty, as well as providing for loss on other accounts which can reasonably be expected to encounter problems.
- Depreciation and amortization:  
Furnishings and equipment owned by the Company are depreciated on a diminishing balance basis at 20% per annum. Leasehold improvements are amortized over the remaining term of each lease.
- Interest expense:  
Interest expense reflects cost of borrowing on long term debt less interest revenue received on the deposits in trust with the Province of Alberta.
- The issue at March 31, 1979 of the \$50,000,000 Series A, 9.9%, debenture due March 31, 1989, as shown in Note 8, repaid the Province of Alberta's equity investment in the Company which had been by way of a non-interest bearing advance from the General Revenue Fund. The annual interest charge on this debenture of \$4,950,000 has been assumed by the Department of Tourism and Small Business and therefore is not reflected in these financial statements.

- Note 3 Change in Accounting Principles  
The Company has adopted the policy of accruing vacation entitlements earned but not taken. As at March 31, 1980, salaries and pension plan expenses have been increased by \$101,453 and \$6,855 respectively to reflect this change and previous years figures have not been adjusted.

- Note 4 Allowance for Doubtful Accounts  
An analysis of the account is as follows:

	1980	1979
Balance, beginning of year	\$6,573,743	\$5,886,373
Accounts written off	(1,091,096)	(1,436,453)
Provision	2,524,389	2,123,823
Transfer from industrial incentive loans (Note 5)	184,713	—
Balance, end of year	<u>\$8,191,749</u>	<u>\$6,573,743</u>

- Note 5 Industrial Incentive Loans  
These loans were made under authority of The Industrial Development Incentives Act which provided that, with the approval of the Lieutenant Governor in Council, repayment of the loans may be forgiven in whole or in part, providing that no loan may be wholly forgiven before the expiration of five years from the date money was first advanced under the loan. During the five year period, no interest is charged on a loan and no repayment of principal is required providing a borrower continues in operation and meets certain other conditions.
- In the year ended March 31, 1980 one of these borrowers ceased operations, thus breaching one of the conditions required for forgiveness. This loan of \$184,713 became collectible, and was transferred to Loans Receivable.
- During the year ended March 31, 1980 the Lieutenant Governor in Council forgave 2 loans totalling \$220,000 and also forgave the indebtedness assumed by the Company to the Provincial Treasurer. The forgiven loan amount thus recovered by Alberta Opportunity Company is shown as extraordinary income.

- Note 6 Property Held for Resale  
On land leased from the Province of Alberta at the Slave Lake airport the Company constructed a 21,360 sq. ft. commercial aircraft hangar. The hangar was initially intended to be leased or sold to a client. However, this client subsequently declared bankruptcy and rental operations of the premises will be conducted until the property is sold. For the year ended March 31, 1980 total income from the facility amounted to \$25,853 (\$14,936 - 1979) and during the same period \$60,253 (\$52,002 - 1979) of expenses were incurred resulting in an operating loss for the year of \$34,400 (\$37,066 - 1979).

- Note 7 Miscellaneous Assets  
From time to time the Company may acquire certain assets of its borrowers whose businesses have failed. During the time these assets are held they are stated collectively at a nominal amount of \$1.

- Note 8 Long Term Debt  
The following debentures issued to the Province of Alberta are held by the Alberta Heritage Savings Trust Fund.

Amount Authorized	Principal Outstanding
\$50,000,000 Series A, 9.9%, due March 31, 1989	\$50,000,000
25,000,000 Series B, 9.44%, due March 31, 1984	20,000,000
5,000,000 Series B, 10.0%, due June 15, 1984	5,000,000
5,000,000 Series B, 10.9%, due October 15, 1984	5,000,000
5,000,000 Series B, 11.75%, due January 31, 1985	5,000,000
6,000,000 Series B, 11.75%, due March 31, 1985	6,000,000
	<u>\$91,000,000</u>



# ALBERTA OPPORTUNITY COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

Principal repayments by fiscal year.

1980-81	\$ 9,200,000
1981-82	9,200,000
1982-83	9,200,000
1983-84	9,200,000
1984-85	4,200,000
1988-89	50,000,000
	<u>\$91,000,000</u>

### Note 9 Contingent Liabilities

Guarantees of bank loans:

The Company is contingently liable as a guarantor of bank loans aggregating \$672,000 at March 31, 1980 (\$807,000 at March 31, 1979).

Engineering fees:

The Company is contingently liable for the fees of a professional engineering firm in the amount of \$30,029. The Company has filed a statement of claim in the Supreme Court of Alberta in the amount of \$159,383.

Legal actions:

There are 22 claims totalling approximately \$7,700,000 against the Company and/or its various agents. The Company is advised by legal counsel that a valid defense exists in each instance and no loss is anticipated.

### Note 10 Commitments

Authorizations to be disbursed at March 31 are as follows:

	1980	1979
Loans	\$16,998,474	\$17,859,462
Guarantees	360,000	125,000
Inventory	19,902	—
	<u>\$17,378,376</u>	<u>\$17,984,462</u>

### Note 11 Trust Assets and Liabilities

Under the authority of Order in Council 989/71 the Alberta Commercial Corporation, a predecessor organization, administered funds deposited with the Company by the Human Resources Development Authority for the creation of employment opportunities for local people including those of native origin.

The trust funds under administration at March 31, are as follows:

	1980	1979
Advances from the Province of Alberta	\$229,970	\$229,970
Deduct: Deficit:		
Balance, beginning of year	128,986	136,773
Add: Expenses:		
Provision for doubtful accounts	34,511	—
Legal fees	—	52
	<u>163,497</u>	<u>136,825</u>
Less: Earnings	10,607	7,839
Balance, end of year	<u>152,890</u>	<u>128,986</u>
Trust funds due to the Province of Alberta	<u>\$ 77,080</u>	<u>\$100,984</u>
Trust assets consist of:		
Cash and short term deposits	\$ 77,080	\$ 66,936
Loan receivable (less allowance for doubtful account of \$34,511; Nil - 1979)	—	\$34,048
	<u>\$ 77,080</u>	<u>\$100,984</u>

### Note 12 Comparative Figures

The 1979 figures have been restated where necessary to conform to 1980 presentation.





**ALBERTA OPPORTUNITY COMPANY**  
**FIVE-YEAR STATISTIC SUMMARY**  
**FOR YEARS ENDED MARCH 31st**

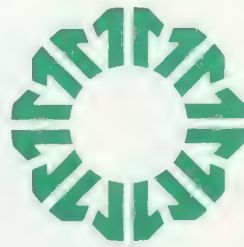
HIGHLIGHTS		1976	1977	1978	1979	1980
New Loan & Guarantee Authorizations - Number	- \$ Value	211	268	296	351	370
		\$28,023,000	\$17,532,000	\$23,285,000	\$27,164,000	\$38,442,000
	Year to Year % Increase	# 10% \$ 10%	# 27% \$ (37%)	# 10% \$ 33%	# 19% \$ 17%	# 5% \$ 42%
Total Outstanding and Commitments - Number	- \$ Value	571	746	880	1,073	1412
		\$76,449,000	\$83,557,000	\$91,810,000	\$101,835,000	\$121,105,082
	Year to Year % Increase	# 32% \$ 29%	# 31% \$ 9%	# 18% \$ 10%	# 22% \$ 11%	# 32% \$ 19%

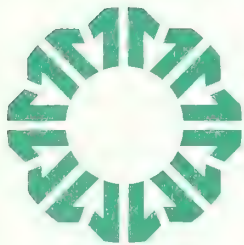
# FINANCIAL

	1976		1977		1978		1979		1980
TOTAL REVENUE	\$4,365,120		\$5,595,126		\$6,603,500		\$7,162,152		8,553,416
Year-to-Year % Increase	92%		28%		18%		8%		19%
EXPENSE: % to Revenue									
Staff Salaries and Expense	\$ 985,122	23%	\$1,183,515	21%	\$ 1,369,667	21%	\$1,546,675	22%	\$1,979,770
Other Operating Expense	440,500	10%	456,565	8%	699,805	11%	858,551	12%	1,115,265
Interest Expense	54,774	1%	597,033	11%	1,161,747	18%	1,731,146	24%	2,935,622
Provision for Loan Losses	2,884,723	66%	2,361,966	42%	3,264,690	49%	2,123,823	30%	2,524,389
Miscellaneous Expense (Income)	--	--	20,026	1%	(445,654)	(7%)	(622,578)	(9%)	(528,401)
TOTAL EXPENSE	4,365,119	100%	4,619,105	83%	6,050,255	92%	5,637,617	79%	8,026,645
NET INCOME	1	--	976,021	17%	553,245	8%	1,524,535	21%	526,771
YEAR-END BALANCES									
Loans & Interest Receivable	57,035,847		66,078,520		73,581,210		82,171,922		102,396,856
Undisbursed loan commitments	14,712,008		13,312,785		15,646,377		17,984,462		17,378,376
Advances From Province of Alberta	53,569,000		59,289,000		65,073,538		72,332,386		91,612,386
Retained Earnings	250,299		1,226,320		1,779,565		3,304,100		3,830,871
Specific Provision for Loan Losses	1,711,348		3,353,009		3,691,212		4,059,285		4,146,406
General Provision for Loan Losses	1,513,768		1,950,966		2,195,161		2,514,458		4,045,343

## PERSONNEL

Ponoka & Head Office Staff	38	40.5	39.5	42.5	45
Branch Staff	18	18.5	24	28	31





# ALBERTA OPPORTUNITY COMPANY

## APPLICATIONS AND AUTHORIZATIONS

	1976		1977		1978		1979		1980	
	#	\$	#	\$	#	\$	#	\$	#	\$
TOTAL APPLICATIONS	748	103,018,480	724	76,569,644	717	77,030,722	839	77,667,778	947	118,825,579
Average Amount		137,725		105,752		107,435		92,572		125,476
APPLICATIONS AUTHORIZED	292	35,925,006	332	22,458,188	362	28,914,645	426	33,877,701	444	44,841,400
% to Total Applications	39%	35%	46%	29%	50%	38%	51%	43%	47%	38%
APPLICATIONS DECLINED	310	43,405,126	272	39,949,786	256	32,471,285	274	29,254,678	375	53,426,229
% to Total Applications	41%	42%	37%	52%	36%	42%	33%	38%	40%	45%
APPLICATIONS WITHDRAWN	146	23,688,348	120	14,161,670	99	15,644,792	139	14,535,399	128	20,557,950
% to Total Applications	20%	23%	17%	19%	14%	20%	16%	19%	13%	17%
NOT ACCEPTED AFTER AUTHORIZATION	81	7,902,142	64	4,926,234	66	5,629,600	75	6,713,205	74	6,399,400
% to Applications Authorized	28%	22%	19%	22%	18%	19%	18%	20%	17%	14%
NET NEW AUTHORIZATIONS	211	28,022,864	268	17,531,954	296	23,285,045	351	27,164,496	370	38,442,000
Average Amount		132,810		65,418		78,666		77,392		103,897
Median Amount		42,045		41,429		46,818		40,714		56,842
PURPOSE OF AUTHORIZATIONS (\$)										
To Establish a New Business	28%	7,796,156	29%	5,090,849	47%	11,049,180	30%	8,260,192	29%	11,096,139
To Expand an Existing Business	66%	18,547,128	56%	9,746,325	41%	9,559,665	57%	15,397,824	50%	23,156,515
To Purchase an Existing Business	6%	1,679,580	15%	2,694,780	12%	2,676,200	13%	3,506,480	11%	4,189,346

# ALBERTA OPPORTUNITY COMPANY

## REGIONAL DISTRIBUTION OF AUTHORIZATIONS

	1976				1977				1978				1979				1980	
	#	\$	#	%	#	\$	#	%	#	\$	#	%	#	\$	#	%	#	\$
Northern Alberta	55	5,283,871	64		5,198,339		78		7,444,050		113		7,695,277		132		12,092,664	
% to Total	26%	19%	24%		30%		26%		32%		32%		28%		36%		32%	
Central Alberta	50	6,141,618	70		4,119,330		79		5,175,165		94		9,601,050		96		10,315,550	
% to Total	24%	22%	26%		23%		27%		22%		27%		35%		26%		27%	
Southern Alberta	43	4,157,900	61		3,963,350		71		4,892,000		91		6,396,680		92		11,649,574	
% to Total	20%	15%	23%		23%		24%		21%		26%		24%		25%		30%	
Sub-Total - Non-Metro Areas	148	15,583,389	195		13,281,019		228		17,511,215		298		23,693,007		320		34,057,788	
% to Total	70%	56%	73%		76%		77%		75%		85%		87%		87%		89%	
Edmonton	33	3,225,775	33		3,045,500		30		2,463,380		27		1,675,000		24		2,291,452	
% to Total	16%	11%	12%		17%		10%		11%		8%		6%		6%		6%	
Calgary	30	9,213,700	40		1,205,435		38		3,310,450		26		1,796,489		26		2,092,760	
% to Total	14%	33%	15%		7%		13%		14%		7%		7%		7%		5%	

## CUMULATIVE TO MARCH 31, 1980

(Including all prior years' authorizations by Alberta Opportunity Company and its predecessor Alberta Commercial Corporation)

			Northern Alberta			Edmonton			Central Alberta			Calgary			Southern Alberta		
#	\$	%	#	\$	%	#	\$	%	#	\$	%	#	\$	%	#	\$	%
2085	205,253,652	584	58.416,768	257	23,334,628	520	47,829,613	260	26,195,368	464	49,477,275						
% to Total		28%	29%		12%	11%		23%		13%		22%					





# ALBERTA OPPORTUNITY COMPANY

## DISTRIBUTION OF

### AUTHORIZATIONS BY SIZE

	1976	1977	1978	1979	1980
\$0 to \$50,000	58%	59%	52%	56%	43%
\$50,001 to \$100,000	18%	24%	29%	20%	25%
\$100,001 to \$200,000	10%	10%	10%	16%	20%
\$200,001 to \$500,000	9%	7%	8%	7%	10%
Over \$500,000	5%	--	1%	1%	2%

## FINANCING BY

### PROJECT AND SOURCE

FINANCING BY PROJECT AND SOURCE										
Project	1976		1977		1978		1979		1980	
	%	\$	%	\$	%	\$	%	\$	%	\$
Land	5	2,048,549	8	2,086,068	9	3,207,406	15	5,705,471	11	5,715,637
Buildings	30	11,502,694	37	9,215,740	40	13,740,553	42	15,719,611	38	19,632,767
Machinery and Vehicles	25	9,367,697	26	6,387,058	21	7,280,242	23	8,384,590	25	13,337,094
Working Capital	35	13,097,580	23	5,589,333	23	8,136,451	16	5,985,382	20	10,284,136
Miscellaneous	5	1,824,306	6	1,453,873	7	2,419,973	4	1,502,840	6	2,967,720
TOTAL	100	37,840,826	100	24,732,072	100	34,784,625	100	37,297,894	100	51,937,354
Financing										
A.O.C. - Loan	67	25,311,114	66	16,231,704	63	21,858,045	73	27,164,496	72	37,512,000
A.O.C. - Guarantee	7	2,711,750	5	1,300,250	4	1,427,000	--	--	2	930,000
New Equity Investment	11	4,231,879	19	4,778,305	18	6,179,315	18	6,595,768	15	8,018,589
Other Lenders	11	4,295,352	7	1,671,985	11	3,811,002	4	1,644,451	5	2,628,472
Miscellaneous	4	1,290,731	3	749,828	4	1,509,263	5	1,893,179	6	2,848,293
TOTAL	100	37,840,826	100	24,732,072	100	34,784,625	100	37,297,894	100	51,937,354

# ALBERTA OPPORTUNITY COMPANY

## AUTHORIZATIONS BY INDUSTRY SECTOR

	1976				1977				1978				1979				1980	
	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$
Manufacturing																		
Food & Beverage	1	332,521	2	390,000	2	390,000	2	513,750	1	197,000	2	685,500						
Agricultural Products & Machinery	5	1,444,000	(4)	(625,000)	5	1,085,000	5	1,085,000	1	197,000	2	592,534						
Lumber	7	1,850,775	--	--	--	--	--	--	--	--	--	--						
Furniture & Wood Products	3	790,600	4	672,781	4	866,000	4	866,000	2	688,000	4	1,362,500						
Metal Fabrication & Machinery	8	2,324,500	10	1,690,335	11	2,522,300	11	2,522,300	5	1,515,050	11	4,439,250						
Structures & Vehicle Manufacture	7	1,814,000	4	688,000	2	474,000	3	792,000	4	1,553,500	4	1,553,500						
Textiles & Clothing	1	195,770	1	213,500	1	320,500	3	700,000	—	174,500	—	174,500						
Petrochemical & Plastic Products	1	276,975	4	621,000	1	202,000	4	1,168,000	—	115,000	—	115,000						
Other Manufactured Products	9	2,592,725	8	1,412,000	3	655,500	2	514,209	3	1,124,550	3	1,124,550						
TOTAL MANUFACTURING	42	11,621,866	29	5,062,616	29	6,639,050	21	5,771,259	26	10,047,334	26	10,047,334						
Service																		
Tourist & Entertainment	19	5,354,000	9	1,611,500	14	3,309,815	14	3,844,200	6	2,435,900	6	2,435,900						
Construction	2	570,750	--	(3,950)	3	795,300	5	1,422,000	4	1,337,400	4	1,337,400						
Transportation	3	860,000	2	290,000	--	34,000	2	447,450	—	103,150	—	103,150						
Business Services	23	6,455,473	10	1,785,009	16	3,591,750	17	4,675,810	20	7,862,401	20	7,862,401						
Personal Services	8	2,363,900	32	5,636,300	25	5,860,890	22	5,841,467	20	7,561,490	20	7,561,490						
Other Services	3	796,875	18	3,150,479	13	3,054,240	19	5,162,310	24	9,094,325	24	9,094,325						
TOTAL SERVICE	58	16,400,998	71	12,469,338	71	16,645,995	79	21,393,237	74	28,394,666	74	28,394,666						
TOTAL AUTHORIZATIONS	100	28,022,864	100	17,531,954	100	23,285,045	100	27,164,496	100	38,442,000	100	38,442,000						



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## ALBERTA OPPORTUNITY COMPANY

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### HEAD OFFICE

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#### PONOKA

5110 - 49 Avenue, P.O. Box 1860, T0C 2H0  
Telephone (403) 783-4481

Acting Managing Director: Roy Parker  
Deputy Managing Director - Loans: Roy Parker  
Deputy Managing Director - Administration: Brian Parsk, C.A.  
Credit Superintendents: Jim Anderson, Art Hahn  
Comptroller: Jim Gill  
Director, Support Services: Don Trenerry  
Director, Legal & Disbursement: Amir Datoo

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### BRANCH OFFICES

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#### EDMONTON

14th Floor, Capitol Square  
10065 Jasper Ave., T5J 3B1  
Telephone (403) 427-2140  
Manager: John Kennedy

#### GRANDE PRAIRIE

Ste. 102, Provincial Building  
9905 - 100 St., T8V 2L8  
Telephone (403) 539-2220  
Manager: Gordon Johnson

#### ST. PAUL

4th Floor, Provincial Building  
P.O. Box 1990, T0A 3A0  
Telephone (403) 645-4475  
Manager: Frank Rogers

#### EDSON

107A - 50 St.  
P.O. Box 2940, T0E 0P0  
Telephone (403) 529-3594  
Loans Officer: Bob Harris

#### CALGARY

Ste. 403, Centre 70  
7015 Macleod Trail S., T2H 0L7  
Telephone (403) 261-6437  
Manager: Dick Demers

#### LETHBRIDGE

Ste. 254, Provincial Building  
200 - 5 Avenue S., T1J 4C7  
Telephone (403) 329-5474  
Manager: Wayne Blair

#### MEDICINE HAT

Ste. 202, Royal Bank Building  
578 - 3rd St. S.E., T1A 0H3  
Telephone (403) 529-3594  
Manager: Gordon Taylor

